

John is the Co-Founder and CCO of Railstate, which he founded with Jamie Heller in 2019. He has over 40 years of experience in transportation, as well as deep consulting experience. He's worked with companies in the coal, non-metallic minerals, petroleum, steel, chemical, fertilizer, paper, lumber and grain industries, as well as shortline railroads, ports, and government agencies. He advises clients on supply chain strategy, rail operations, rail fleet management, commercial rail contracts, and rail costs in the US and Canada.

Prior to co-founding RailState, John was President of KEP LLC, an economic and management consulting firm founded in 2006. John was Vice President of Business Development at DTE Rail Services, a railcar repair, software, and services company. He was also Managing Director of Metals & Ores at Southern Pacific Railroad, and intermodal market manager and trainmaster at Conrail. John also held marketing and sales positions in the intermodal and LTL trucking industries.

John has two grown daughters and lives in Colorado with his wife, Pam. He enjoys skiing, golfing, and watching the Broncos (especially when they're doing well!).