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Jeff has served in a variety of senior executive roles over the course of his career, most notably as the global head of freight transportation research for Merrill Lynch. Over this past decade, Jeff has been a sector head for passenger and/or freight transportation and equipment research at Sterne Agee, Buckingham Research and Loop Capital Management. In addition, Jeff spent eight years as a buy-side portfolio manager and also founded Tahoe Ventures, LLC, a transportation, entertainment and healthcare strategic advisory firm. He is currently serving as a board member on the Supply Chain & Logistics degree program and the Reese Fund at the Kelley School of Business at Indiana University.

Jeff has been a frequent contributor on BNN, CNBC, MSNBC, Bloomberg, Fox Business and the Wall Street Journal media outlets regarding economic and transportation industry trends. He also writes a bi-monthly article about freight and economic trends for Heavy Duty Truck magazine.