



FTR | Transportation Conference 2022

The Premier Forecasting Event of the Year

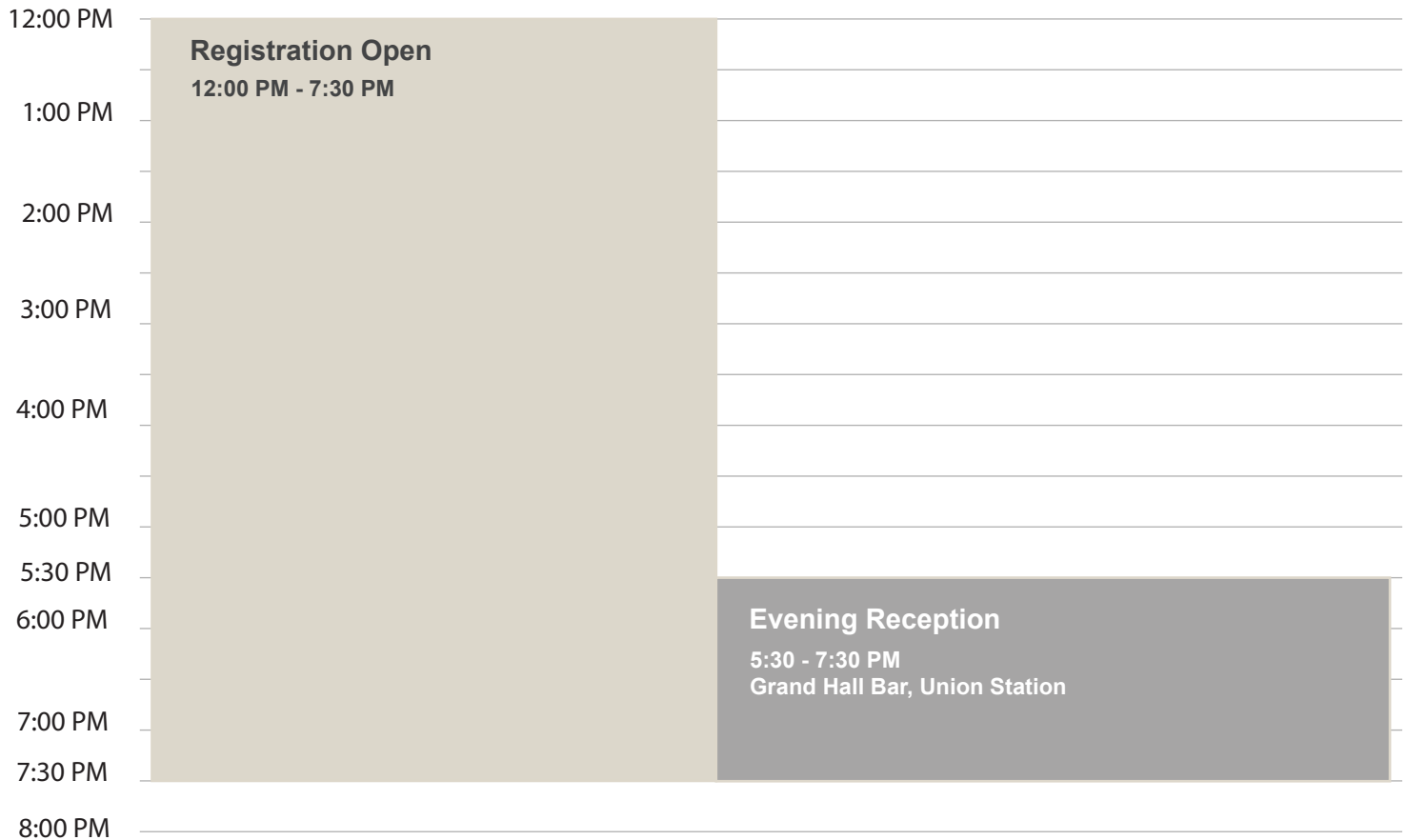
Conference Agenda



www.FTRconference.com

Monday, September 12, 2022

Registration Opens & Reception



Tuesday, September 13, 2022

Truck Equipment



6:00 AM		
6:30 AM		
7:00 AM	Indy Canal Walk/Run 6:30 - 7:30 AM	
7:30 AM		Registration Open 7:00 AM - 7:30 PM Union Station Lobby
8:00 AM	Breakfast 7:30 - 8:45 AM	
8:45 AM	Welcome <i>Eric Starks, FTR</i>	
9:00 AM	Economic Expansion: Understanding Fundamentals Supporting Equipment Demand <i>Eric Starks, FTR</i>	
9:15 AM		
9:45 AM	Metal Markets: The Hard Facts on the Fundamentals <i>Eric Starks, FTR Bobbie Bell, CMC Impact Metals</i>	
10:00 AM	Commercial Vehicle Class 8 Equipment Outlook: The FTR Perspective <i>Don Ake, FTR</i>	
10:15 AM		
10:45 AM	Trailer Industry Challenges and Opportunities <i>David Giesen, Stoughton Trailers, LLC</i>	
11:00 AM	Networking Break	
11:30 AM	Climate's Control: Commercial Vehicles and Environmental Regulation <i>Mike Tunnell, American Trucking Association</i>	
12:00 PM	Commercial Vehicle Trailer Outlook: The FTR Perspective <i>Don Ake, FTR</i>	
1:00 PM	Lunch Buffet	

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Wednesday, September 14, 2022

Truck Freight



6:00 AM		
6:30 AM		
7:00 AM	Indy Canal Walk/Run 6:30 - 7:30 AM	
7:30 AM		Registration Open 7:00 AM - 7:30 PM Union Station Lobby
8:00 AM	Breakfast 7:30 - 8:45 AM	
8:45 AM		
9:00 AM	Welcome Session <i>Eric Starks, FTR</i>	
9:45 AM	Economic Outlook: Where Is the Consumer Sector Heading? <i>Mark Mathews, National Retail Federation</i>	
10:00 AM	The Road Ahead: FTR's Perspective on the Truck Freight Outlook <i>Avery Vise, FTR</i>	
10:15 AM	Carrier Perspectives on the Trucking Market: Will Things Stay Great? <i>Avery Vise, FTR</i> <i>Bill Kretsinger, American Central Transport</i> <i>Brad Pinchuk, Hirschbach Motor Lines</i>	
10:45 AM		
11:00 AM	Networking Break	
11:30 AM	Shipper Perspectives on the Trucking Market: Will Things Ever Get Better? <i>Eric Starks, FTR</i> <i>Rob Haddock, Coca-Cola North America</i> <i>Meredith Neizer, Armada</i>	
12:00 PM	Broker/Logistics Perspectives on the Trucking Market: Will We Ever See Balance? <i>Avery Vise, FTR</i> <i>Jeffrey Tucker, Tucker Company Worldwide, Inc.</i> <i>Shaun Beardall, England Logistics</i>	
1:00 PM	Lunch Buffet	

1:00 PM	Truck Freight Keynote <i>Eric Starks, FTR</i> <i>Craig Callahan, Werner Enterprises</i>	TopGolf Contender Team Competition 1:00 - 4:00 PM <i>Registration Required</i>
1:30 PM	The View from Wall Street: Perspectives on Trucking from Equities Analysts <i>Avery Vise, FTR</i> <i>Ken Hoexter, Bank of America</i> <i>Lee Klaskow, Bloomberg</i>	
2:00 PM	Beyond Autonomous: Leveraging Artificial Intelligence in Freight Management <i>Jonathan Starks, FTR</i> <i>Tom Curee, Kingsgate Logistics</i> <i>David Dunst, Paper Transport</i>	
2:30 PM	Networking Break	
2:45 PM	Washington Update: The Good, the Bad, and the Ugly <i>Avery Vise, FTR</i> <i>Anne Reinke, TIA</i> <i>Prasad Sharma, Scopelitis, Garvin, Light, Hanson, & Feary, P.C.</i>	
3:00 PM	Perspectives on How Trucking is Changing <i>Avery Vise, FTR</i> <i>Thom Albrecht, Reliance Partners</i> <i>Craig Harper, J.B. Hunt</i> <i>Leah Shaver, The National Transportation Institute</i>	
3:15 PM		
3:45 PM		
4:00 PM		
5:00 PM		
5:30 PM		
6:00 PM	Evening Reception Grand Hall Bar, Union Station	
7:00 PM		Registration Open 7:00 AM - 7:30 PM Union Station Lobby
7:30 PM		

Thursday, September 15, 2022

Rail Freight



6:00 AM		
6:30 AM		
7:00 AM	Indy Canal Walk/Run 6:30 - 7:30 AM	
7:30 AM		Registration Open 7:00 AM - 7:30 PM Union Station Lobby
8:00 AM	Breakfast 7:30 - 8:45 AM	
8:45 AM		
9:00 AM	Welcome Session <i>Eric Starks, FTR</i>	
9:45 AM	The Foundation of Freight: What the Economic Landscape Tells Us <i>Emily Myers Sanchez, American Chemistry Council</i>	
10:00 AM	Supply Chain Shifts: How to Navigate the Changes <i>Todd Tranausky, FTR</i>	
10:30 AM		
10:45 AM	Networking Break	
11:00 AM	Freight by Numbers: Understanding the Industry Through Data <i>John Schmitter, RailState</i>	
11:15 AM	Regulators Take Center Stage: A Look Into the D.C. Regulatory Scene <i>Todd Tranausky, FTR Karyn Booth, Thompson Hine LLP Bill Mullins, Baker & Miller, PLLC</i>	
12:00 PM	Lunch Buffet	
1:00 PM		

1:00 PM	Inside the Mind of a Shipper: Approaching Rail Freight	Registration Open
1:30 PM	<i>Kevin Murray, Red Gold</i>	7:00 AM - 7:30 PM
2:00 PM	A Short-Line Perspective: How Short-Lines are Preparing for the Year Ahead	Union Station Lobby
	<i>Todd Tranausky, FTR</i>	
	<i>John Goldman, Louisville & Indiana Railroad</i>	
2:30 PM	An Expert Perspective: The Petroleum Sector	
	<i>Chris Baltimore, Argus Media</i>	
2:45 PM	Networking Break	
3:00 PM	Wall Street's Stance: The Financial Community's Focus	
3:15 PM	<i>Justin Long, Stephens, Inc.</i>	
	Intermodal: Growth Darling or Disappointment?	
	<i>Todd Tranausky, FTR</i>	
	<i>David Marsh, Celtic International, Inc.</i>	
	<i>Craig Paulsen, Schneider National</i>	
4:00 PM		
4:45 PM		
5:00 PM	Women in Rail Transportation Reception	
	Grand Hall Bar, Union Station	
5:30 PM		
	Evening Reception	
6:00 PM	Grand Hall Bar, Union Station	
7:00 PM		
7:30 PM		

Friday, September 16, 2022

Rail Equipment



6:00 AM		
6:30 AM		
7:00 AM	Indy Canal Walk/Run 6:30 - 7:30 AM	
8:00 AM	Breakfast 7:30 - 8:45 AM	
8:45 AM		
9:00 AM	Welcome Session <i>Eric Starks, FTR</i>	Registration Open 7:00 AM - 4:00 PM Union Station Lobby
9:45 AM	The Railcar Manufacturing Landscape <i>Eric Starks, FTR</i> <i>Eric Marchetto, TrinityRail</i>	
10:00 AM	Rail's Next Peak: FTR's Expectations for the Next Manufacturing Boom <i>Todd Tranausky, FTR</i>	
10:15 AM		
10:30 AM	Networking Break	
11:00 AM	Tank Cars: The Future for Flammable Liquids and Other Commodities <i>Todd Tranausky, FTR</i> <i>Jay Carter, The Greenbrier Companies</i> <i>Curtis Chandler, Progressive Fuels, Ltd.</i>	
11:30 AM	Box Cars: How Long Will the Good Times Roll? <i>Todd Tranausky, FTR</i> <i>Ben Elpers, KBX Rail</i> <i>Jerry Vest, TTX</i>	
12:00 PM	Wall Street's Take on Equipment: What Analysts Are Watching <i>Matt Elkott, Cowen</i>	
12:30 PM	Rail Equipment In Focus: FTR's New Rail Equipment Offerings <i>Todd Tranausky, FTR</i>	
1:00 PM	Lunch Buffet	

1:00 PM

The Leasing Perspective: How Do Things Look Going Forward?

Eric Starks, FTR
Kevin Cook, Mitsui Rail

1:30 PM

Insights From the Ag Sector: A Fireside Chat

Todd Tranausky, FTR
Justin Louchheim, The Fertilizer Institute

2:00 PM

Gondolas and Open-Tops: Can Coal be Overcome?

Todd Tranausky, FTR
John Carr, Dairyland Power Cooperative
Bob Pickel, National Steel Car Limited

2:30 PM

Networking Break

2:45 PM

Flat Cars: Growth Delayed, Not Denied

Todd Tranausky, FTR
David Nahass, Railroad Financial Corp.
Dan Anderson, TrinityRail

3:00 PM

3:15 PM

Covered Hoppers: Will Rebuilds Change the Calculus?

Todd Tranausky, FTR
Tyler Dickman, GATX
Rob Cook, Bunge

4:00 PM

Registration Open

7:00 AM - 4:00 PM
Union Station Lobby

