

Brian Kujala (Kwee-yella)

Vice President Business Development

Bio:

Started in the industry in 2002

Began as a customer service representative managing EDI for all class 8 OEMS at Hadley, moved into outside sales and account management 2004, and into Sales management in 2006, held Director and VP titles in sales since 2009. Responsible for global OEM development.

In 2021, Hadley divested a division to Link mfg, where I am currently managing our OEM business development, specialty markets and export. Throughout career , managed products that have standard position at all OEMs. Providing unique insights into the forecast expectations of the OEMs along with a Fleet Sales team that helps to assess the accuracy of those forecasts.

### **About Link Mfg., Ltd.**

Link develops and manufactures a variety of suspensions, suspension controls and specialty products, engineered to address the unique needs of commercial vehicle, trailer, and specialty vehicle markets. Link is the leader in heavy-duty truck cab air suspensions marketed under the brand name Cabmate. The company is also a leading innovator in vehicle air management and dynamic air suspension control technologies marketed under the brand names SmartValve and Road Optimized Innovations (ROI). Link Mfg., Ltd., is an IATF 16949– and ISO 14001: 2015 (EMS)–certified company. Link also manufactures specialty products such tire pressure monitoring and equalization systems, ramps and other products designed to enhance the productivity of commercial vehicles.