

Sabin Reynolds began railroading in 2007 as a Mechanical Foreman for BNSF Railway, where he learned quickly the vital integration between Operations, Customers, and Commercial relationships. While coordinating railcar and locomotive repairs at a critical mainline depot, he became intrigued with understanding the 'bigger picture' of supply chains and how customers perceive their freight moving across the rail networks. It was this curiosity that led to subsequent roles within both Industrial and Consumer Products marketing. Throughout his career, Sabin has touched all aspects of railroading, from crawling underneath locomotives, to pricing Forest Products for major North American producers, and even training teams on loading hazardous materials into tank cars. When he received the call in 2018 to join Watco's fast growing Logistics team, he jumped at the opportunity. Customer first, safety always, was the theme that has resonated with him from day one, and that's exactly what Watco was offering...a customer centric approach to Rail Logistics. At Watco, he has focused on developing operational processes and systems that specifically promote an ease of doing business between customer and Railroad. Today, Sabin's team leverages Technology alongside a team of rail experts that directly address the day-to-day tactical finesse required to successfully move freight by rail.