

Will joined RFC in 2011. His primary focus has been helping industrial commodity shippers, especially in the petrochemical space, with the acquisition and lease structuring of railcars.

Prior to RFC, Will worked in the chemical industry with LyondellBasell managing and restructuring their commercial agreements for its 12,000 railcar fleet through Chapter 11 bankruptcy. Will also worked in automotive for DaimlerChrysler during its transition to Chrysler LLC.

Will received his MBA from Northwestern's Kellogg School of Management. He also earned a BS in Business and a BA in German from Miami University (Ohio).

