

## **BIOGRAPHY AND SPEAKER INTRODUCTION**

**Alan Shaw, President & CEO of Norfolk Southern**

*As of July 24, 2023*

### **BIOGRAPHY**

Alan Shaw is President and Chief Executive Officer at Norfolk Southern Corporation, one of our nation's largest freight transportation companies, which serves nearly every aspect of our economy. Every year, Norfolk Southern delivers more than seven million carloads around the country, filled with everything from agriculture to consumer goods. The company is also the largest rail shipper of auto products and metals in North America.

Since becoming President and CEO in 2022, Alan has been driving a transformational change in the company's culture. The goal is to create what he calls "a customer-centric, operations-driven, service organization."

He's also leading the company's focus on rail safety, enhancing its safety culture in the drive to make Norfolk Southern the gold standard of safety for the industry.

At the heart of these cultural shifts is a strategic vision for long-term value creation through a balanced approach to service, productivity, and growth. Shaw says that means safely delivering reliable and resilient service; becoming more productive; and investing in smart, sustainable growth. The new strategy also goes hand-in-hand with an increased focus on employee engagement, including an emphasis on transparency and collaboration.

Shaw serves on the board of directors of Norfolk Southern and the Metropolitan Atlanta Chamber of Commerce. He also sits on the board of trustees of Virginia Wesleyan University and Pace Academy in Atlanta, as well as the Roanoke College Parent Leadership Council.

Shaw earned a bachelor's in aerospace engineering and an MBA in finance from Virginia Tech. He completed the General Management Program at Harvard Business School and is a CFA charterholder.