



# FTR | Transportation Conference 2023

The Premier Forecasting Event of the Year

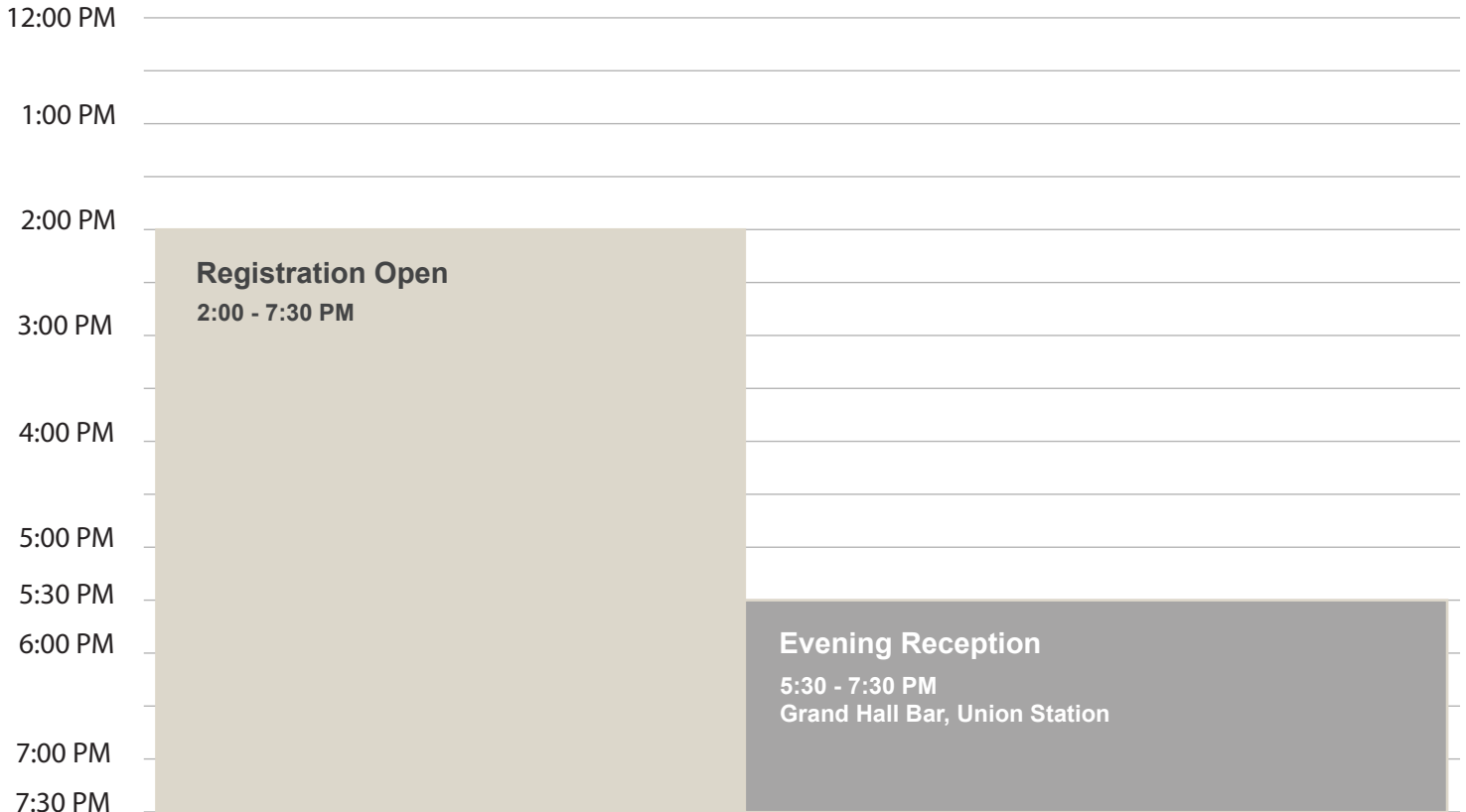
## Conference Agenda



[www.FTRconference.com](http://www.FTRconference.com)

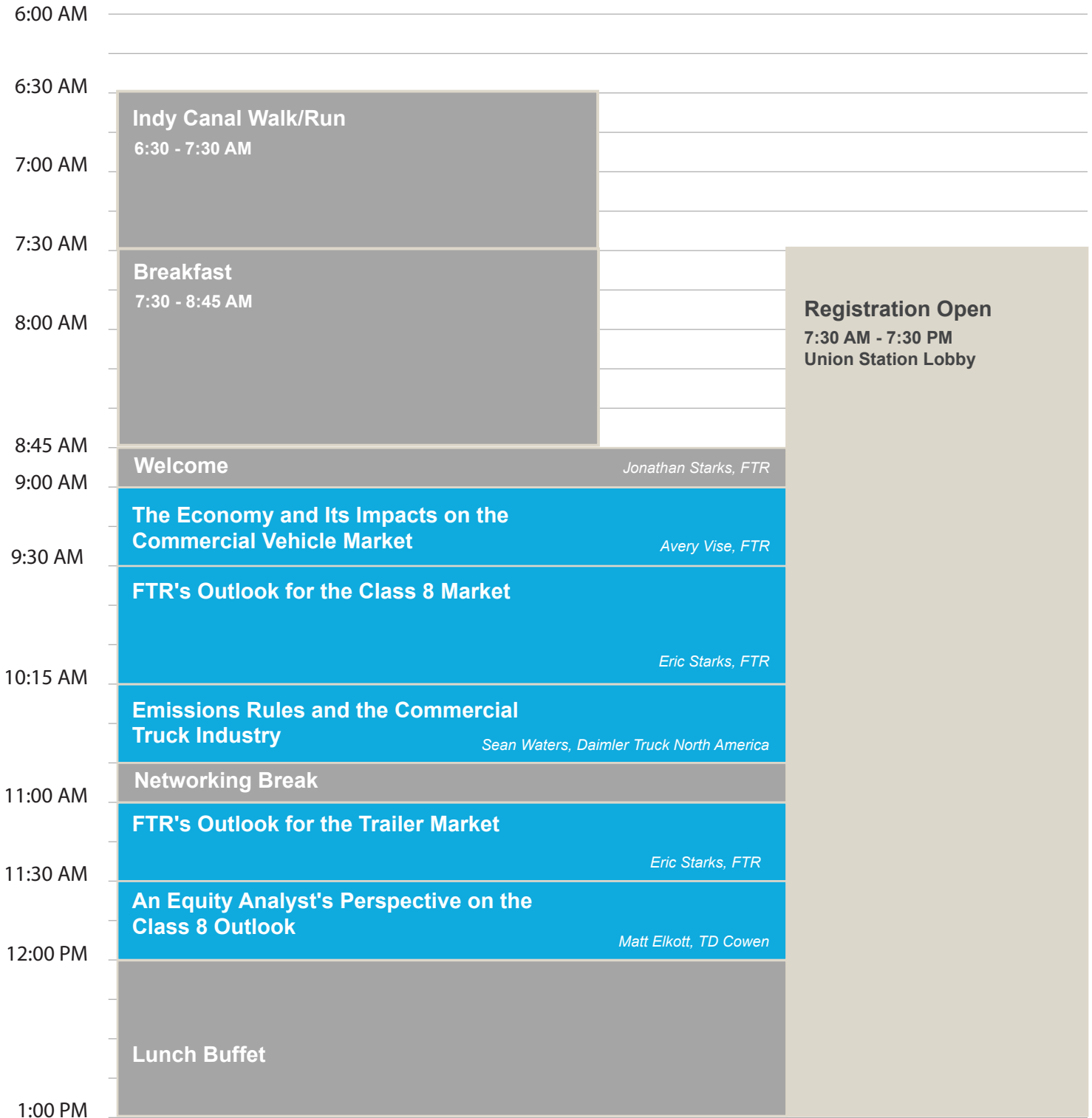
# Sunday, September 10, 2023

## Registration Opens & Reception



# Monday, September 11, 2023

## Truck Equipment



1:00 PM	<b>CV Keynote: Göran Nyberg, Navistar</b> <i>Eric Starks, FTR Göran Nyberg, Navistar</i>	
1:30 PM	<b>Update on North American Intermodal Equipment Market</b> <i>Eric Starks, FTR Sean Kenney, Hyundai Translead</i>	
2:00 PM	<b>Used Trucks: When Will We See Stability?</b> <i>Chris Visser, J.D. Power</i>	
2:45 PM	<b>Networking Break</b>	
3:00 PM	<b>Perspectives from Fleet Executives</b> <i>Avery Vise, FTR Kirk Altrichter, Kenan Advantage Group Stacy Earnhardt, Best Logistics Group</i>	
3:30 PM	<b>FTR's Outlook for the Medium-Duty Truck Market</b> <i>Eric Starks, FTR</i>	
4:00 PM		
5:00 PM		
5:30 PM		
6:00 PM		
7:00 PM		
7:30 PM		

**Evening Reception**  
5:30 - 7:30 PM  
Grand Hall Bar, Union Station

**Registration Open**  
7:30 AM - 7:30 PM  
Union Station Lobby

# Tuesday, September 12, 2023

## Truck Freight

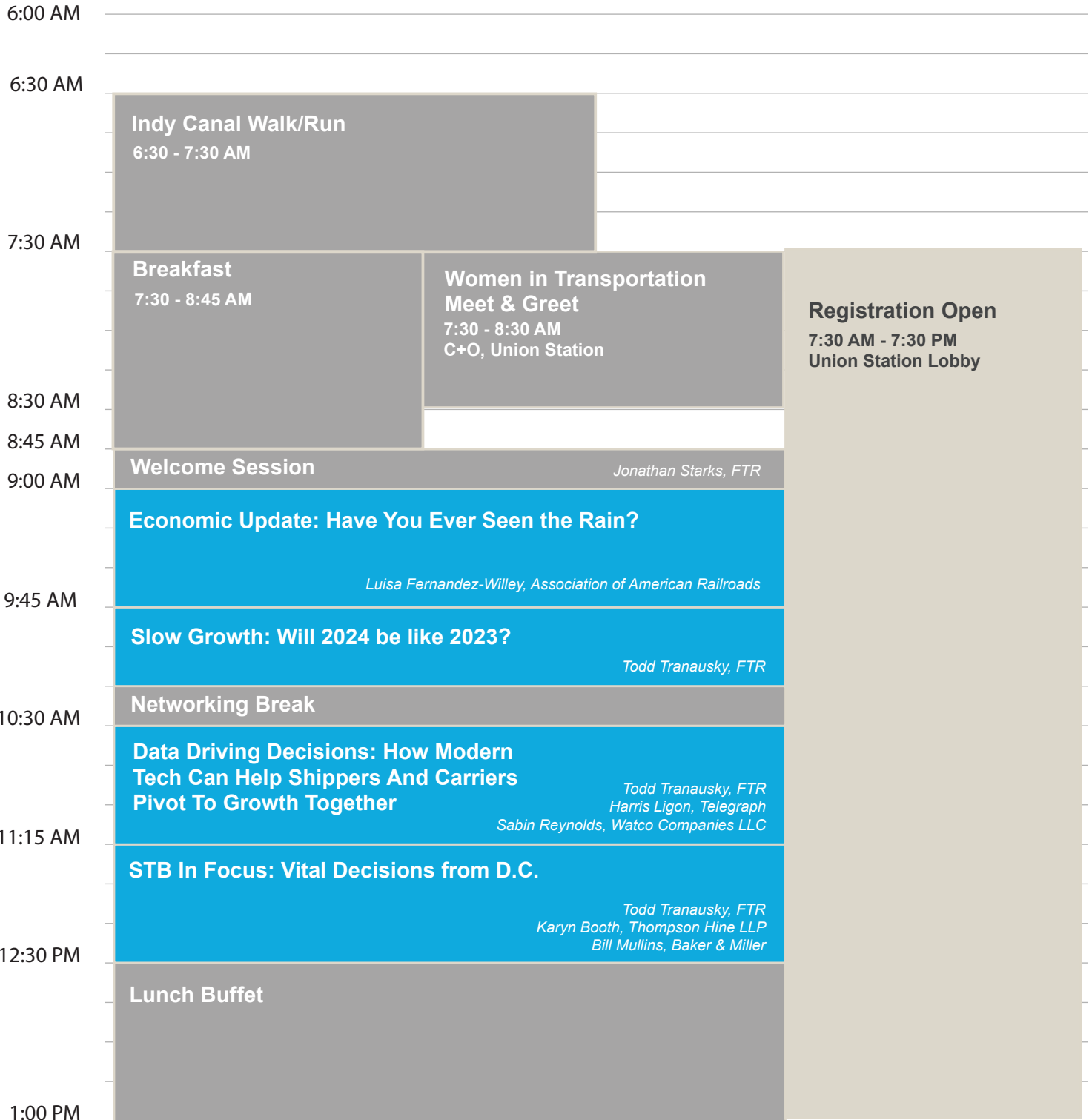
6:00 AM			
6:30 AM	<b>Indy Canal Walk/Run</b> 6:30 - 7:30 AM		
7:30 AM	<b>Breakfast</b> 7:30 - 8:45 AM	<b>Women in Transportation Meet &amp; Greet</b> 7:30 - 8:30 AM C+O, Union Station	<b>Registration Open</b> 7:30 AM - 5:30 PM Union Station Lobby
8:30 AM	<b>Welcome Session</b> <i>Eric Starks, FTR</i>		
8:45 AM	<b>Economic Outlook: Do We Finally Have Clarity?</b> <i>Jonathan Starks, FTR</i> <i>Eric Starks, FTR</i>		
9:00 AM	<b>The Road Ahead: FTR's Perspective on Truck Freight</b> <i>Avery Vise, FTR</i>		
9:45 AM	<b>Networking Break</b>		
10:30 AM	<b>Dry Van Market: Finally a Smooth Ride?</b> <i>Avery Vise, FTR</i> <i>John Bozec, Schneider</i> <i>David Perry, International Paper</i>		
11:00 AM	<b>Refrigerated Market: Chill or Too Hot to Handle?</b> <i>Avery Vise, FTR</i> <i>Chris Kozak, Tyson Foods</i> <i>Chad England, C. R. England</i>		
11:30 AM	<b>Flatbed Market: Outperforming Expectations?</b> <i>Avery Vise, FTR</i> <i>Rob Roberson, Nucor</i> <i>Brad McDaniel, P&amp;S Transportation</i>		
12:00 PM	<b>Lunch Buffet</b>		
1:00 PM			



1:00 PM	<b>Truck Freight Keynote</b> <i>Eric Starks, FTR Rebecca Wlazlo, Crate &amp; Barrel</i>	Registration Open 7:30 AM - 5:30 PM Union Station Lobby
1:30 PM	<b>Broker Perspectives: A View from the Middle</b> <i>Avery Vise, FTR Robert Hooper, Atlantic Logistics Liz Wayne, Able Transport Solutions</i>	
2:00 PM	<b>How Trucking Looks from Wall Street</b> <i>Avery Vise, FTR Bruce Chan, Stifel</i>	
2:30 PM	<b>Networking Break</b>	
2:45 PM	<b>Driverless Trucks: The Road Less Travelled By</b> <i>Wilfried Aulbur, Roland Berger</i>	
3:15 PM	<b>2033: A Trucking Odyssey</b> <i>Avery Vise, FTR James Reed, Kodiak Noël Perry, Truckstop.com</i>	
4:00 PM		
5:00 PM		
5:30 PM		
6:00 PM	<b>The Greenbrier Boxcar Bar</b> 5:30 - 7:30 PM The Indiana Rail Road Company	
7:00 PM		
7:30 PM		

# Wednesday, September 13, 2023

## Rail Freight



1:00 PM	<p><b>View from the Class I Suite: Norfolk Southern's Alan Shaw</b></p> <p><i>Eric Starks, FTR</i> <i>Alan Shaw, Norfolk Southern Corp.</i></p>	<p><b>Registration Open</b> 7:30 AM - 7:30 PM Union Station Lobby</p>
1:45 PM	<p><b>A Deep Dive into the Grain Bin</b></p> <p><i>Todd Tranausky, FTR</i> <i>Glenn Smith, Fieldale Farms Corporation</i> <i>Nathan Schouvieller, Cargill</i></p>	
2:45 PM	<p><b>Networking Break</b></p>	
3:15 PM	<p><b>Knowledge is Power: Harnessing Data Through Technology</b></p> <p><i>John Schmitter, Railstate</i></p>	
4:00 PM	<p><b>Intermodal: Measuring Actual Growth</b></p> <p><i>Todd Tranausky, FTR</i> <i>Phil Shook, Milestone Equipment Holdings, LLC</i></p>	
4:45 PM		
5:00 PM		
5:30 PM		
6:00 PM	<p><b>Evening Reception</b> 5:30 - 7:30 PM Grand Hall Bar, Union Station</p>	
7:00 PM		
7:30 PM		



# Thursday, September 14, 2023

## Rail Equipment

6:00 AM		
6:30 AM	<b>Indy Canal Walk/Run</b> 6:30 - 7:30 AM	
7:30 AM	<b>Breakfast</b> 7:30 - 8:45 AM	<b>Registration Open</b> 7:30 AM - 4:00 PM Union Station Lobby
8:45 AM	<b>Welcome Session</b>	
9:00 AM	<b>Railcar Equipment: View From the Top</b>	
9:45 AM	<b>The FTR Perspective on Rail Equipment</b>	
10:15 AM	<b>Networking Break</b>	
10:30 AM	<b>Boxcars: Finding The Right Number for Demand</b>	
11:00 AM	<b>Tank Cars: Adjusting to Replacement Level Demand</b>	
11:30 AM	<b>That Other Tank Car: A Deep Dive into the Acid Tank Car Fleet</b>	
12:00 PM	<b>Lunch Buffet</b>	
1:00 PM		

1:00 PM	<p><b>The Leasing Perspective: A Conversation About the Market</b></p> <p><i>Todd Tranausky, FTR</i> <i>Jeffrey Lytle, CIT Rail</i></p>	<p><b>Registration Open</b> 7:30 AM - 4:00 PM Union Station Lobby</p>
1:45 PM	<p><b>Flat Car: Freight Demand Creates Limbo</b></p> <p><i>Todd Tranausky, FTR</i> <i>Jay Carter, Greenbrier Companies</i> <i>David Nahass, Railroad Financial Corporation</i></p>	
2:15 PM	<p><b>The Regulatory World: Key Info for Equipment Owners</b></p> <p><i>Todd Tranausky, FTR</i> <i>Donald Gill, Curry Rail Services</i> <i>Raymond Atkins, Sidley Austin LLP</i></p>	
2:45 PM	<p><b>Networking Break</b></p>	
3:00 PM	<p><b>Jumbo Covered Hoppers: What Inning Are We In?</b></p> <p><i>Todd Tranausky, FTR</i> <i>Robert Pickel, National Steel Car</i> <i>David Humphrey, Railinc</i></p>	
3:30 PM	<p><b>Large Covered Hoppers: The Ag Industry Perspective</b></p> <p><i>Todd Tranausky, FTR</i> <i>Monica Freeman, CHS, Inc.</i> <i>Glenn Smith, Fieldale Farms Corporation</i></p>	
4:00 PM		

